



KEYSTONE MILLS

—Serving Agriculture— Since 1894 —

Dear Valued Customer,

July 1, 2024

Keystone Mills has grown and adapted to the changing agricultural markets and the needs of our customers for over 130 years, and we hope to continue faithfully for generations to come. Thanks to the continued support of farm families such as you, we have added staff, trucks, bins, and equipment that have allowed us to better serve the nutrition needs for every species of livestock across New York State and even beyond. The greatest recent change is expected to be up and running later this year – our new organic feed mill that is being constructed from the ground up! This state-of-the-art facility will combine the most accurate and efficient feed mixing equipment with the expertise of our nutrition team to better meet the needs of organic farms in the Northeast US. We and our growing customer base are very excited to realize the impact that this facility will have on NY agriculture.

However, the addition of this new organic facility and the growth that it will bring also comes with some challenges. For nearly a decade, Keystone has been proud to offer three separate lines of feed: **Keystone Conventional and All Natural**, **Nature's Trail Organic**, and **Pilgrim's Path Non-GMO**. The Nature's Trail and Pilgrim's Path feeds have been manufactured at a leased facility in the old Seneca Army Depot that we fast outgrew – hence the need for the new organic plant! With the construction of the new mill and the continued growth in the organic feed segment, we have made the difficult decision to discontinue the Pilgrim's Path Non-GMO line of feed.

- **We will continue to manufacture Keystone Conventional and All Natural lines, as well as Nature's Trail Organic feed.**
- **We will no longer manufacture Pilgrim's Path Non-GMO feed after August 30, 2024.**
- **After August 30, 2024, we will sell the remaining Pilgrim's Path bag inventory until sold out.**

We know that this is hard news to many of our committed customers who have benefited from the Pilgrim's Path Non-GMO line of feed. Therefore, we look forward to working with you to ensure your feed and nutrition needs are still met. All organic feed is guaranteed to be non-GMO; therefore, some producers may choose to purchase our Nature's Trail Organic line instead. Our Key All Natural lines of feed for Poultry and Swine do not contain any medications, animal proteins, or antibiotics. Many producers find these to be great options for their livestock.

If our other feed lines do not fit your needs and you require Non-GMO feed, we highly recommend Pine Creek Farm and Feed in Lyons, NY. The staff at Pine Creek have been committed to Non-GMO feed production for many years under their "Original Feeds" line. They offer a full line of Non-GMO bulk and bag feeds for all species. In addition to direct farm delivery of bulk and bag feed in the Finger Lakes region, they have an extensive dealer network throughout the Northeast US. Their full feed offerings and dealer list can be found by calling, writing, or through their website:

Pine Creek Farm and Feed
1825 Storms Rd
Lyons, NY 14489
315-946-6061
www.originalfeeds.com

The family and staff of Keystone Mills remain committed to meeting the nutrition needs of as many farm families of New York and surrounding regions as we can. We greatly appreciate the hard work and effort that you and your family put into raising livestock and producing healthy food! We can't thank our customers enough for the trust that you have placed in Keystone Mills by choosing to let us serve your feed needs.

With much appreciation,

The Kurtz Family and Keystone Mills Team

"Hitherto hath the LORD helped us" – 1 Samuel 7:21

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